



**AGENDA**  
**SUNNYVALE 4A DEVELOPMENT CORPORATION**  
**BOARD OF DIRECTORS**  
**WEDNESDAY, JANUARY 11, 2017**  
**TOWN HALL – 127 N. COLLINS RD.**  
**5:00 P.M.**

**CALL MEETING TO ORDER**

President calls meeting to order, state the date and time. State Members present and declare a quorum present.

**PUBLIC FORUM**

Citizens may speak on any matter other than personnel matter or matters under litigation. No actions or discussion will be taken until such matter is placed on the agenda and posted in accordance with law. Please observe the time limit of three (3) minutes.

**DISCUSSION / ACTION ITEMS**

- 1. DISCUSS AND CONSIDER REGULAR MEETING MINUTES FROM DECEMBER 2016**
- 2. DISCUSS AND CONSIDER UPDATED OCTOBER AND DECEMBER 2016 FINANCE REPORTING, AND RELATED FINANCIAL ITEMS.**
- 3. DISCUSS, REVIEW AND APPROVE MOVING THE 4A REGULAR MEETING START TIME FROM 6:00 PM TO 5:00 PM.**
- 4. DISCUSS AND CONSIDER PROJECTS FOR 2017.**
- 5. DISCUSS BUSINESS UPDATES**

**EXECUTIVE SESSION**

Recess into executive session pursuant to Chapter 551, Subchapter D of the Texas Government Code:

**EXECUTIVE SESSION AGENDA:**

**A. SECTION 551.072. DELIBERATIONS ABOUT REAL PROPERTY**

To deliberate the purchase, exchange, lease, or value of real property if deliberation in an open meeting would have a detrimental effect on the position of the governmental body in negotiations with a third person.

**PROPERTY LOCATED AT OR ABOUT U.S. HWY 80 & COLLINS ROAD**  
**PROPERTY LOCATED AT OR ABOUT JOBSON & TRIPP ROAD**  
**LAKE RAY HUBBARD RAIL SPUR**

**END OF EXECUTIVE SESSION**

Reconvene into open session and take any action necessary as a result of the Executive Session.

**5. DISCUSS FUTURE AGENDA ITEMS AND EVENTS**

**ADJOURN**

ALL LOCATIONS IDENTIFIED ARE IN THE TOWN OF SUNNYVALE UNLESS OTHERWISE INDICATED. FOR A DETAILED PROPERTY DESCRIPTION, PLEASE CONTACT THE BUILDING OFFICIAL AT TOWN HALL. PLEASE SILENCE ALL CELLULAR PHONES OR OTHER ELECTRONIC DEVICES WHILE IN ATTENDANCE AT THIS MEETING.

THE SUNNYVALE 4A DEVELOPMENT CORPORATION RESERVES THE RIGHT TO ADJOURN INTO EXECUTIVE SESSION AT ANY TIME DURING THE COURSE OF THIS MEETING TO DISCUSS ANY OF THE MATTERS LISTED ABOVE, AS AUTHORIZED BY TEXAS GOVERNMENT CODE SECTION 551.071 (CONSULTATION WITH ATTORNEY), 551.072 (DELIBERATION ABOUT REAL PROPERTY), 551.073 (DELIBERATIONS ABOUT GIFTS AND DONATIONS), 551.074 (PERSONNEL MATTERS), 551.076 (DELIBERATIONS ABOUT SECURITY DEVICES), AND 551.086 (ECONOMIC DEVELOPMENT).

THE TOWN OF SUNNYVALE IS COMMITTED TO COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT (ADA). REASONABLE ACCOMMODATIONS AND EQUAL ACCESS TO COMMUNICATIONS WILL BE PROVIDED TO THOSE WHO PROVIDE NOTICE TO THE DIRECTOR OF COMMUNITY SERVICES AT 972-226-7177 AT LEAST 48 HOURS PRIOR TO THE MEETING.

THE FOREGOING NOTICE WAS POSTED IN THE FOLLOWING LOCATIONS:

SUNNYVALE ISD 417 E. TRIPP ROAD  
SUNNYVALE LIBRARY AT 402 TOWER PLACE

**I HEREBY CERTIFY THAT THE FOREGOING NOTICE WAS POSTED ON FRIDAY, JANUARY 6, 2017, IN THE FOLLOWING LOCATION AND REMAINED SO POSTED CONTINUOUSLY FOR AT LEAST 72 HOURS PRECEDING THE SCHEDULED TIME OF SAID MEETING:**

**TOWN HALL AT 127 N. COLLINS ROAD**

---

**LESLIE BLACK, TOWN SECRETARY**



**MINUTES  
SUNNYVALE 4A DEVELOPMENT  
CORPORATION REGULAR MEETING  
WEDNESDAY, DECEMBER 14, 2016  
5:00 P.M.**

<b>PRESIDENT</b>	<b>TERRI SHATTER</b>
<b>VICE PRESIDENT</b>	<b>FRANKLIN WEEKS</b>
<b>SECRETARY</b>	<b>TJ TRECEK</b>
<b>MEMBER</b>	<b>ROSS MIRACLE</b>
<b>MEMBER</b>	<b>K. PAUL CASH</b>

**CALL MEETING TO ORDER**

President Shatter called the meeting to order at 5:04 p.m.

**PUBLIC FORUM**

Citizens may speak on any matter other than personnel matter or matters under litigation. No actions or discussion will be taken until such matter is placed on the agenda and posted in accordance with law. Please observe the time limit of three (3) minutes.

**DISCUSSION /ACTION ITEMS**

**1. DISCUSS AND CONSIDER REGULAR MEETING MINUTES FROM NOVEMBER 2016**

Vice President Weeks made a motion, seconded, by Member Miracle to accept the previous minutes. President Shatter called for a vote, and with all members voting affirmative, the motion passed unanimously.

**2. DISCUSS AND CONSIDER THE SEPTEMBER UPDATED & NOVEMBER 2016 FINANCIAL REPORTS, AND RELATED FINANCIAL ITEMS**

The financial reporting for September Updated & November 2016 were presented for discussion and consideration by Phyllis Moore, Finance Assistant. Members reviewed the financials for the 4A Development Corporation and had no further discussion

Member Cash made a motion, seconded by Secretary Trecek, to approve the financial reports as presented. President Shatter called for a vote and with all members voting affirmative, the motion passed unanimously.

**3. DISCUSS, CONSIDER AND APPOINT A TREASURER FOR THE 4A BOARD**

Nomination of Member Cash for Treasurer opened the discussion. A motion was made by Vice President Weeks to appoint Member Cash as the new Treasurer for 4A Board. Secretary Trecek seconded the motion. President Shatter called for a vote and with all members voting affirmative, the motion passed unanimously.

**4. DISCUSS AND CONSIDER PROJECTS FOR 2017**

Members discussed varying potentials for a 2017 project list and moved to continue the discussion at the next meeting (YMCA, New Developments, Incubator project)

**5. DISCUSS BUSINESS UPDATES**

Cheri Dolan, Economic Development presented the register/article placed in the Texas Real Estate Business Registry indicated the contact, general information on Sunnyvale Economic Development for 2017. The Registry goes to all subscription members and is one of the larger publications in Texas for commercial real estate.

**EXECUTIVE SESSION**

Recess into Executive Session pursuant to Chapter 551, Subchapter D of the Texas Government Code:

**EXECUTIVE SESSION AGENDA:**

**A. SECTION 551.072. DELIBERATIONS ABOUT REAL PROPERTY**

A GOVERNMENTAL BODY MAY CONDUCT A CLOSED MEETING TO DELIBERATE THE PURCHASE, EXCHANGE, LEASE, OR VALUE OF REAL PROPERTY IF DELIBERATION IN AN OPEN MEETING WOULD HAVE A DETRIMENTAL EFFECT ON THE POSITION OF THE GOVERNMENTAL BODY IN NEGOTIATIONS WITH A THIRD PERSON.

**PROPERTY LOCATED AT OR ABOUT U.S. HWY 80 & COLLINS ROAD  
PROPERTY LOCATED AT OR ABOUT JOBSON & TRIPP ROAD  
LAKE RAY HUBBARD RAIL SPUR**

President Shatter recessed the 4A Economic Development Corporation into Executive Session at 5:35 p.m.

**END OF EXECUTIVE SESSION**

Reconvene into open session and take any action necessary as a result of the Executive Session at 6:13 p.m. No action was taken.

**6. DISCUSS FUTURE AGENDA ITEMS AND EVENTS**

The Board asked that at our next session, we open discussion change regular meeting time to 5:30 p.m. for 2017

**ADJOURN**

President Shatter adjourned the meeting at 6:18 P.M.

*The undersigned presiding officer certifies that this is a true and correct record of the proceedings.*

\_\_\_\_\_  
Terri Shatter, President

Attest:

\_\_\_\_\_  
Cheri Dolan, Economic Development

*4A Economic Development Corporation  
Financial Statement  
October 31, 2016 (Updated)  
And December 31, 2016*

---





## Town of Sunnyvale 4A Monthly Finance Report

Updated

October 31, 2016 (Unaudited)

**Budget:** Net Revenues/Expenses: Budget = (\$ 97,291) Actual = \$ 20,769

**Highlights:**

Revenues:	MTD = \$ 26,692.40	YTD = \$ 26,692.40
Expenses:	MTD = \$ <u>5,923.12</u>	YTD = \$ <u>5,923.12</u>
Net:	MTD = \$ 20,769.28	YTD = \$ 20,769.28

Revenues: Sales tax recorded YTD is \$26,562.50 (one-month accrual). Interest earned YTD is \$129.90.

Expenses: The YTD expenses total \$5,923.12. The MTD expenses include routine payroll, CoStar payment, Sunnyvale Chamber of Commerce (Business Expo Title Sponsor), and misc office supplies.

**Fund Balance (Unaudited):**

09/30/16 Unassigned Fund Balance	\$ 605,905.83
09/30/16 Assigned Industrial Park Fund Balance	\$ 55,040.63 \$ 660,946.46
10/31/16 Net Revenues/Expenses	\$ 20,769.28
10/31/16 Unassigned Fund Balance	\$ 626,675.11
10/31/16 Assigned Industrial Park Fund Balance	\$ 55,040.63 \$ 681,715.74

91 -4A SALES TAX CORPORATION

ACCOUNT #	ACCOUNT DESCRIPTION	BALANCE	
<u>ASSETS</u>			
=====			
91-1112 4A - COMPASS BANK ACCOUNT		614,584.18	
91-1441 SALES TAX ACCRUAL		71,490.87	
			686,075.05
TOTAL ASSETS			686,075.05
			=====
<u>LIABILITIES</u>			
=====			
91-2181 DUE TO GENERAL FUND		4,359.31	
TOTAL LIABILITIES			4,359.31
<u>EQUITY</u>			
=====			
91-3117 UNRESERVED FUND BALANCE		1,089,056.18	
91-4407 ASSIGNED INDUSTRIAL PARK		55,040.63	
TOTAL BEGINNING EQUITY		1,144,096.81	
TOTAL REVENUE		26,692.40	
TOTAL EXPENSES		5,923.12	
TOTAL REVENUE OVER/(UNDER) EXPENSES		20,769.28	
(WILL CLOSE TO FUND BAL.)	(	483,150.35)	
TOTAL EQUITY & REV. OVER/(UNDER) EXP.			681,715.74
TOTAL LIABILITIES, EQUITY & REV.OVER/(UNDER) EXP.			686,075.05
			=====



TOWN OF SUNNYVALE  
REVENUE & EXPENSE REPORT (UNAUDITED)  
AS OF: OCTOBER 31ST, 2016

91 -4A SALES TAX CORPORATION  
FINANCIAL SUMMARY

08.33% OF FISCAL YEAR

	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<b>REVENUE SUMMARY</b>					
5100-TAXES	428,750.00	26,562.50	26,562.50	6.20	402,187.50
5500-OTHER REVENUES	400.00	129.90	129.90	32.48	270.10
<b>TOTAL REVENUES</b>	<b>429,150.00</b>	<b>26,692.40</b>	<b>26,692.40</b>	<b>6.22</b>	<b>402,457.60</b>
<b>EXPENDITURE SUMMARY</b>					
91-4A SALES TAX CORPORATI	331,858.92	5,923.12	5,923.12	1.78	325,935.80
<b>TOTAL EXPENDITURES</b>	<b>331,858.92</b>	<b>5,923.12</b>	<b>5,923.12</b>	<b>1.78</b>	<b>325,935.80</b>
<b>REVENUES OVER/(UNDER) EXPENDITURES</b>	<b>97,291.08</b>	<b>20,769.28</b>	<b>20,769.28</b>		<b>76,521.80</b>

TOWN OF SUNNYVALE  
 REVENUE & EXPENSE REPORT (UNAUDITED)  
 AS OF: OCTOBER 31ST, 2016

91 -4A SALES TAX CORPORATION

08.33% OF FISCAL YEAR

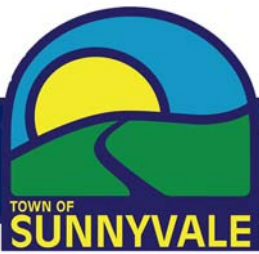
REVENUES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<hr/>					
5100-TAXES					
91-5111 INTERGOVERNMENTAL TRANSFER IN	110,000.00	0.00	0.00	0.00	110,000.00
91-5140 SALES TAX RECEIPTS	318,750.00	26,562.50	26,562.50	8.33	292,187.50
TOTAL 5100-TAXES	428,750.00	26,562.50	26,562.50	6.20	402,187.50
<hr/>					
5300-PERMITS, FEES & FINE					
<hr/>					
5500-OTHER REVENUES					
91-5510 INTEREST EARNED	400.00	129.90	129.90	32.48	270.10
TOTAL 5500-OTHER REVENUES	400.00	129.90	129.90	32.48	270.10
<hr/>					
TOTAL REVENUES	429,150.00	26,692.40	26,692.40	6.22	402,457.60
	=====	=====	=====	=====	=====

TOWN OF SUNNYVALE  
 REVENUE & EXPENSE REPORT (UNAUDITED)  
 AS OF: OCTOBER 31ST, 2016

91 -4A SALES TAX CORPORATION  
 91-4A SALES TAX CORPORATI

08.33% OF FISCAL YEAR

DEPARTMENTAL EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<b>LABOR AND BENEFITS</b>					
91-691-6000 WAGES & SALARIES	61,669.17	3,160.99	3,160.99	5.13	58,508.18
91-691-6002 TMRS	7,803.10	390.38	390.38	5.00	7,412.72
91-691-6003 BUY BACK	2,500.00	0.00	0.00	0.00	2,500.00
91-691-6004 PAYROLL TAXES	4,908.65	231.24	231.24	4.71	4,677.41
91-691-6005 EMPLOYEE INSURANCE	6,300.00	576.70	576.70	9.15	5,723.30
TOTAL LABOR AND BENEFITS	83,180.92	4,359.31	4,359.31	5.24	78,821.61
<b>SUPPLIES AND MATERIALS</b>					
91-691-6113 ADMINSTRATIVE SERVICES	12,000.00	0.00	0.00	0.00	12,000.00
TOTAL SUPPLIES AND MATERIALS	12,000.00	0.00	0.00	0.00	12,000.00
<b>CONTRACTUAL SERVICES</b>					
<b>TRAINING/DUES/SUBSCRIPT</b>					
91-691-6512 GENERAL OFFICE SUPPLIES	500.00	35.48	35.48	7.10	464.52
TOTAL TRAINING/DUES/SUBSCRIPT	500.00	35.48	35.48	7.10	464.52
<b>CAPITAL OUTLAYS &amp; PROJEC</b>					
91-691-6714 PROJECT COSTS-HWY 80 & COLLINS	75,000.00	0.00	0.00	0.00	75,000.00
91-691-6751 LEGAL SERVICES	5,000.00	0.00	0.00	0.00	5,000.00
91-691-6752 BROCHURE/PUBLICATIONS	10,000.00	0.00	0.00	0.00	10,000.00
91-691-6753 WEBSITE MAINTENANCE	15,000.00	0.00	0.00	0.00	15,000.00
91-691-6755 BOND BRIDGE PAYMENTS	49,928.00	0.00	0.00	0.00	49,928.00
91-691-6820 DUES AND MEMBERSHIPS	5,000.00	475.03	475.03	9.50	4,524.97
91-691-6830 OUTSIDE TRAINING EXPENSE	2,500.00	0.00	0.00	0.00	2,500.00
91-691-6831 LOCAL BUSINESS EDC LUNCHEON	750.00	0.00	0.00	0.00	750.00
91-691-6890 OTHER MISCELLANEOUS EXPENSE	2,000.00	0.00	0.00	0.00	2,000.00
91-691-6912 TRAVEL/PROSPECTING	10,000.00	53.30	53.30	0.53	9,946.70
TOTAL CAPITAL OUTLAYS & PROJEC	175,178.00	528.33	528.33	0.30	174,649.67
<b>MARKETING &amp; INCENTIVES</b>					
91-691-9423 MARKETING	10,000.00	0.00	0.00	0.00	10,000.00
91-691-9424 INCENTIVES	50,000.00	0.00	0.00	0.00	50,000.00
91-691-9425 SUNNYVALE CHAMBER SUPPORT/MEMB	1,000.00	1,000.00	1,000.00	100.00	0.00
TOTAL MARKETING & INCENTIVES	61,000.00	1,000.00	1,000.00	1.64	60,000.00
<b>CAPITAL-PARK/REC IMPROVEM</b>					
<hr/>					
TOTAL 91-4A SALES TAX CORPORATI	331,858.92	5,923.12	5,923.12	1.78	325,935.80
<hr/>					
TOTAL EXPENDITURES	331,858.92	5,923.12	5,923.12	1.78	325,935.80
<hr/>					
REVENUES OVER/(UNDER) EXPENDITURES	97,291.08	20,769.28	20,769.28		76,521.80



## Town of Sunnyvale 4A Monthly Finance Report

### December 31, 2016 (Unaudited)

**Budget:**                      Net Revenues/Expenses:      Budget = (\$ 97,291)                      Actual = \$ 333,335

**Highlights:**

Revenues:	MTD = \$ 296,961.10	YTD = \$ 350,314.97
Expenses:	MTD = \$ 6,765.95	YTD = \$ 16,979.94
Net:	MTD = \$ 290,195.15	YTD = \$ 333,335.03

Revenues: Sales tax recorded YTD is \$88,069.01 (1-month actual, 2-month accrual). Interest earned YTD is \$ 347.66. Special Assessment activity recorded YTD totals \$ 261,898.30.

Expenses: The YTD expenses total \$16,979.94. The MTD expenses include routine payroll, CoStar payment, Rosenberg Pachall (legal services – Industrial Park Assessment Ordinance and Terms), TEDC (membership dues), and misc office supplies.

**Fund Balance (Unaudited):**

09/30/16 Unassigned Fund Balance	\$ 605,905.83
09/30/16 Assigned Industrial Park Fund Balance	\$ 55,040.63 \$ 660,946.46
12/31/16 Net Revenues/Expenses	\$ 333,335.03
12/31/16 Unassigned Fund Balance	\$ 939,387.22
12/31/16 Assigned Industrial Park Fund Balance	\$ 54,894.27 \$ 994,281.49

91 -4A SALES TAX CORPORATION

ACCOUNT #	ACCOUNT DESCRIPTION	BALANCE	
<b>ASSETS</b>			
=====			
91-1112	4A - COMPASS BANK ACCOUNT	692,754.48	
91-1441	SALES TAX ACCRUAL	53,125.00	
91-1509	DUE FROM SPECIAL ASSESSMENT GF	261,898.30	
			1,007,777.78
	TOTAL ASSETS		1,007,777.78
			=====
<b>LIABILITIES</b>			
=====			
91-2181	DUE TO GENERAL FUND	13,496.29	
	TOTAL LIABILITIES		13,496.29
<b>EQUITY</b>			
=====			
91-3117	UNRESERVED FUND BALANCE	605,905.83	
91-4407	ASSIGNED INDUSTRIAL PARK	55,040.63	
	TOTAL BEGINNING EQUITY	660,946.46	
	TOTAL REVENUE	350,314.97	
	TOTAL EXPENSES	16,979.94	
	TOTAL REVENUE OVER/(UNDER) EXPENSES	333,335.03	
	TOTAL EQUITY & REV. OVER/(UNDER) EXP.		994,281.49
	TOTAL LIABILITIES, EQUITY & REV.OVER/(UNDER) EXP.		1,007,777.78
			=====

TOWN OF SUNNYVALE  
 REVENUE & EXPENSE REPORT (UNAUDITED)  
 AS OF: DECEMBER 31ST, 2016

91 -4A SALES TAX CORPORATION  
 FINANCIAL SUMMARY

25.00% OF FISCAL YEAR

	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<b>REVENUE SUMMARY</b>					
5100-TAXES	428,750.00	296,842.31	349,967.31	81.63	78,782.69
5500-OTHER REVENUES	400.00	118.79	347.66	86.92	52.34
<b>TOTAL REVENUES</b>	<b>429,150.00</b>	<b>296,961.10</b>	<b>350,314.97</b>	<b>81.63</b>	<b>78,835.03</b>
<b>EXPENDITURE SUMMARY</b>					
91-4A SALES TAX CORPORATI	331,858.92	6,765.95	16,979.94	5.12	314,878.98
<b>TOTAL EXPENDITURES</b>	<b>331,858.92</b>	<b>6,765.95</b>	<b>16,979.94</b>	<b>5.12</b>	<b>314,878.98</b>
<b>REVENUES OVER/(UNDER) EXPENDITURES</b>	<b>97,291.08</b>	<b>290,195.15</b>	<b>333,335.03</b>	<b>(</b>	<b>236,043.95)</b>

TOWN OF SUNNYVALE  
REVENUE & EXPENSE REPORT (UNAUDITED)  
AS OF: DECEMBER 31ST, 2016

91 -4A SALES TAX CORPORATION

25.00% OF FISCAL YEAR

REVENUES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<hr/>					
5100-TAXES					
91-5111 INTERGOVERNMENTAL TRANSFER IN	110,000.00	261,898.30	261,898.30	238.09 (	151,898.30)
91-5140 SALES TAX RECEIPTS	318,750.00	34,944.01	88,069.01	27.63	230,680.99
TOTAL 5100-TAXES	428,750.00	296,842.31	349,967.31	81.63	78,782.69
<hr/>					
5300-PERMITS, FEES & FINE					
<hr/>					
5500-OTHER REVENUES					
91-5510 INTEREST EARNED	400.00	118.79	347.66	86.92	52.34
TOTAL 5500-OTHER REVENUES	400.00	118.79	347.66	86.92	52.34
<hr/>					
TOTAL REVENUES	429,150.00	296,961.10	350,314.97	81.63	78,835.03
	=====	=====	=====	=====	=====

TOWN OF SUNNYVALE  
 REVENUE & EXPENSE REPORT (UNAUDITED)  
 AS OF: DECEMBER 31ST, 2016

91 -4A SALES TAX CORPORATION  
 91-4A SALES TAX CORPORATI

25.00% OF FISCAL YEAR

DEPARTMENTAL EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<b>LABOR AND BENEFITS</b>					
91-691-6000 WAGES & SALARIES	61,669.17	4,983.99	10,438.98	16.93	51,230.19
91-691-6002 TMRS	7,803.10	615.53	1,289.21	16.52	6,513.89
91-691-6003 BUY BACK	2,500.00	0.00	0.00	0.00	2,500.00
91-691-6004 PAYROLL TAXES	4,908.65	381.30	788.09	16.06	4,120.56
91-691-6005 EMPLOYEE INSURANCE	6,300.00	( 300.94)	980.01	15.56	5,319.99
TOTAL LABOR AND BENEFITS	83,180.92	5,679.88	13,496.29	16.23	69,684.63
<b>SUPPLIES AND MATERIALS</b>					
91-691-6113 ADMINSTRATIVE SERVICES	12,000.00	0.00	0.00	0.00	12,000.00
TOTAL SUPPLIES AND MATERIALS	12,000.00	0.00	0.00	0.00	12,000.00
<b>CONTRACTUAL SERVICES</b>					
<b>TRAINING/DUES/SUBSCRIPT</b>					
91-691-6512 GENERAL OFFICE SUPPLIES	500.00	58.68	102.95	20.59	397.05
TOTAL TRAINING/DUES/SUBSCRIPT	500.00	58.68	102.95	20.59	397.05
<b>CAPITAL OUTLAYS &amp; PROJEC</b>					
91-691-6714 PROJECT COSTS-HWY 80 & COLLINS	75,000.00	0.00	0.00	0.00	75,000.00
91-691-6718 SUNNVALE INDUSTRIAL PARK	0.00	146.36	146.36	0.00 (	146.36)
91-691-6751 LEGAL SERVICES	5,000.00	0.00	0.00	0.00	5,000.00
91-691-6752 BROCHURE/PUBLICATIONS	10,000.00	0.00	300.00	3.00	9,700.00
91-691-6753 WEBSITE MAINTENANCE	15,000.00	0.00	0.00	0.00	15,000.00
91-691-6755 BOND BRIDGE PAYMENTS	49,928.00	0.00	0.00	0.00	49,928.00
91-691-6820 DUES AND MEMBERSHIPS	5,000.00	850.03	1,800.09	36.00	3,199.91
91-691-6830 OUTSIDE TRAINING EXPENSE	2,500.00	0.00	39.12	1.56	2,460.88
91-691-6831 LOCAL BUSINESS EDC LUNCHEON	750.00	0.00	0.00	0.00	750.00
91-691-6890 OTHER MISCELLANEOUS EXPENSE	2,000.00	31.00	31.00	1.55	1,969.00
91-691-6912 TRAVEL/PROSPECTING	10,000.00	0.00	64.13	0.64	9,935.87
TOTAL CAPITAL OUTLAYS & PROJEC	175,178.00	1,027.39	2,380.70	1.36	172,797.30
<b>MARKETING &amp; INCENTIVES</b>					
91-691-9423 MARKETING	10,000.00	0.00	0.00	0.00	10,000.00
91-691-9424 INCENTIVES	50,000.00	0.00	0.00	0.00	50,000.00
91-691-9425 SUNNYVALE CHAMBER SUPPORT/MEMB	1,000.00	0.00	1,000.00	100.00	0.00
TOTAL MARKETING & INCENTIVES	61,000.00	0.00	1,000.00	1.64	60,000.00
<b>CAPITAL-PARK/REC IMPROVEM</b>					
<hr/>					
TOTAL 91-4A SALES TAX CORPORATI	331,858.92	6,765.95	16,979.94	5.12	314,878.98
<hr/>					
TOTAL EXPENDITURES	331,858.92	6,765.95	16,979.94	5.12	314,878.98
<hr/>					
REVENUES OVER/ (UNDER) EXPENDITURES	97,291.08	290,195.15	333,335.03	(	236,043.95)